



CMC Worldwide (CMC) is an A+ credit management company specialized in optimizing credit management for businesses around the world. With over a decade of international experience we help our clients improve their cash flow with services ranging from debt collection, outsourcing and consultancy to implementing an ingenious debtor management software tool.

WORLDWIDE EXPERTISE,
ONE PARTNER TO CHOOSE

GLOBAL

From our base in the Netherlands we serve hundreds of multinationals in the B2B and B2C segments. Our clients are located from China to Spain, throughout Latin America and the Caribbean Islands and consist of banks, telcos, law offices and other types of businesses. Because of our experienced and multilingual staff we are able to successfully adapt to our clients' businesses.

CONSTRUCTIVE RELATIONSHIPS

At CMC we believe in a hands-on and solution oriented mentality while functioning as an extension of our clients businesses. By guiding our clients through the aspects of continuously improving their liquidity and debtor management we are able to build constructive client-relationships. This is one of the reasons why 90% of our client base was referred to us by other clients.

FOCUS

In general our focus is to continuously exceed our clients' expectations through our services by reducing their operational costs, improving their cash flow and optimizing their internal as well as their external customer satisfaction.

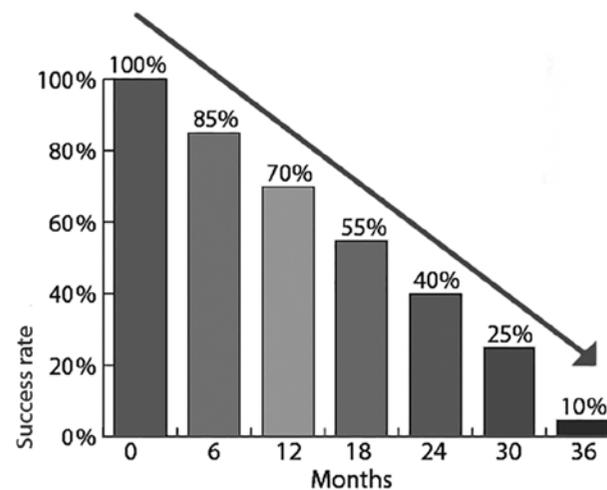
INTERNATIONAL DEBT COLLECTION

CMC has over a decade of experience with international debt collection. By applying a tailor-made approach and a hands-on mentality, we successfully make the impossible possible in 82% of the cases.

At CMC we collect debts on a 'No Win, No Fee' basis, meaning that you only pay when success has been achieved. Unlike other debt collection agencies, we do not charge administration, case or handling costs.

BENEFITS OF PLACING A DEBT

Companies are often not aware that if debtors are not chased in time the chance that the debts are collectable becomes smaller as time increases. In fact, research shows that for every year that the debtor does not pay the success rate of being able to collect the debt drops by 30%. This is why it is important to start the debt collection activities as soon as possible.



Likelihood debt recovery based on the age of the debt.

OUR APPROACH

We work for multinationals with millions in revenue and understand the importance of us functioning as an extension of your company. We therefore communicate and collect debts in a strict but reasonable manner. In the end, a delinquent debtor today can again be a good paying customer tomorrow.

SUCCESSFUL DEBT COLLECTION

As an experienced debt collection specialist, with clients and debtors all over the world and an high success rate we can say that our debt collection methods work. We know how to recognize and handle excuses for not paying and which buttons to push to make debtors pay.

Knowing the effectiveness of our debt collection service, we challenge you to experience what CMC as a successful debt collection agency can do for your company. Contact us today or easily place a debt via the 'Place a Debt' option on our website and let the ease of our service convince you.

OUTSOURCING

The financial growth of your company depends on how fast your clients pay their invoices. Sometimes your company may lack the required time and/or personnel to actively pursue the group of late payers, which as immediate consequences for your cash flow. By outsourcing this activity we can help chase your clients and existing debtors, saving you time and money.

CMC can manage your debtors fully, partly, incidentally or on a project basis. In consultation with us you can determine what part and at which stage you would like to outsource your accounts receivable process.

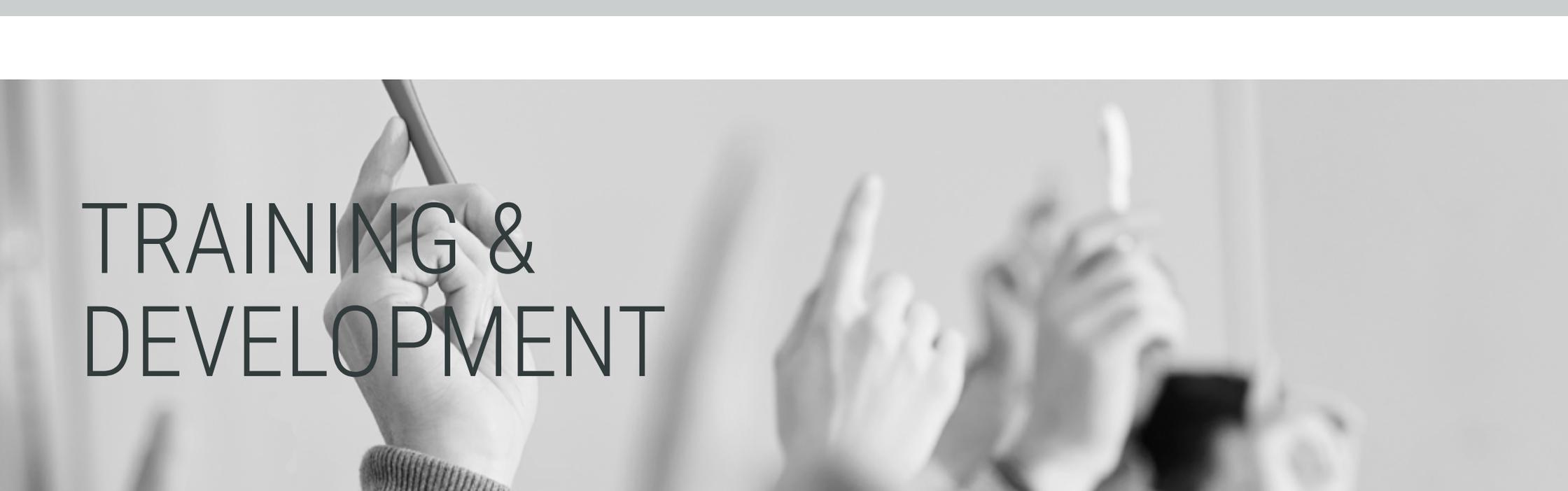


YOUR NEEDS AND REQUIREMENTS

Depending on your needs and requirements our outsourcing package can contain the following:

- Pre-due calls
- Outbound and inbound calls
- Sending reminders and collection notices
- Dispute management
- Handling of all correspondence

Any extra steps you want to be taken or other specifics that might help you can also be added.



TRAINING & DEVELOPMENT

The importance of debtor management has changed a great deal over the last years. While debt collection used to be a stand-alone function, it is now often seen as an additional task for sales representatives, customer services and even receptionists. CMC can help you overcome these changes and challenges by training your personnel 'on the job' using tailor-made training programs.

15 YEARS
OF KNOWLEDGE
AND EXPERIENCE

It is CMC's objective to help your personnel excel in their debt collection skills. Via our training courses we actively involve your employees as well as their management, both in class and via one-on-one training.

ADAPTING BY OBSERVING

By observing the current collection methods your employees

use and understanding your business we adapt our training to your specific needs. This is how our tailor-made training programs are created.

BAGS FULL OF KNOWLEDGE

CMC trains your employees in an interactive and effective manner while focusing on the daily practices

within your business. By sharing our own experiences including tips and tricks your employees will walk out the training classes with "bags" full of knowledge ready to use toward your debtors. You will immediately see your personnel enthusiastically improve their recognition of bad paying customers and collect debts using assertive techniques.



CONSULTANCY

Would you like to know what the quality of your credit management process is and how you can improve? Our consultants are ready to examine your processes and give you best practice advice to optimize your credit management.

Credit management can be a difficult process to organize in a company and could cause confusion to both customers and employees. Although outsourcing is a viable option, being in control of the entire process of credit management can be preferable. This is where our credit management consultation comes in.

KNOW-HOW

With over a decade of in-house experience as well as the know-how that helped many clients before, CMC can help your company to make the difference between a

mediocrely designed credit management process and a properly designed one.

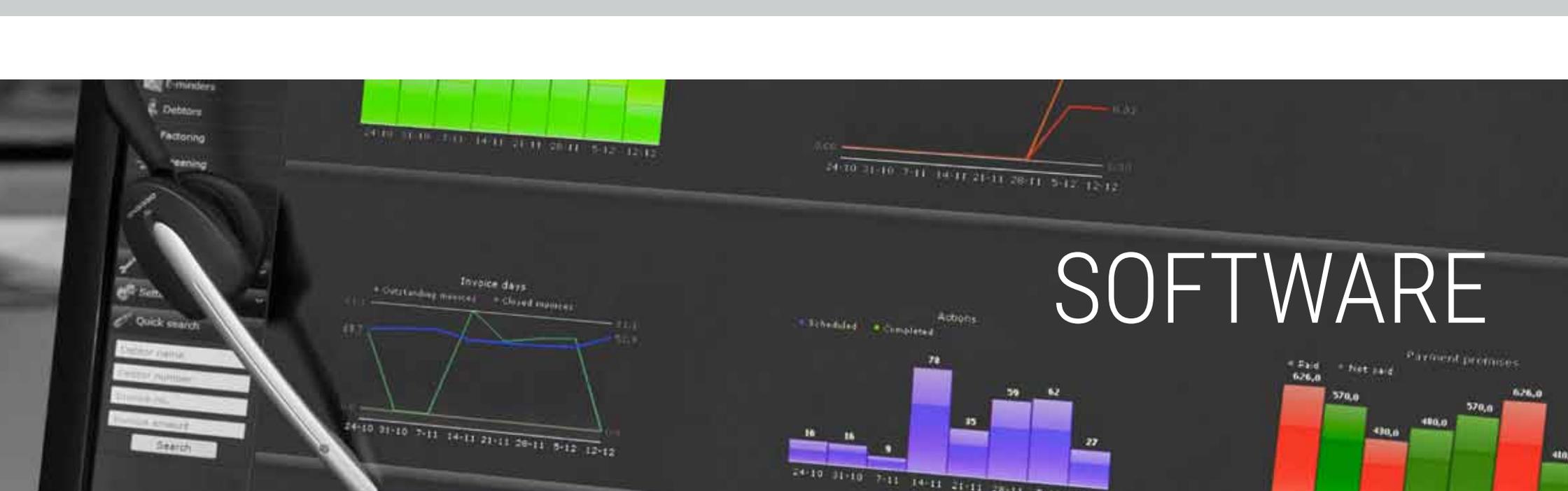
THE RIGHT VIEW ON YOUR BUSINESS

To improve your credit management process, CMC starts off with establishing a baseline by observing the current credit management and its adherent processes within your organization. By discussing the actual and preferred situation with your operational staff as well as the management, we ensure that we have the right view on your business and the objectives you want to achieve.

FINDING FLAWS IS EASY,
FINDING SOLUTIONS IS
WHERE OUR WORK STARTS

IMPROVING THE PROCESS OF CREDIT MANAGEMENT

We will work on developing solutions that will complement your preferred situation and will improve the process of credit management within your organization. During this process, our main objective is to reduce your operational costs, improve your cash flow and optimize your internal as well as your external customer satisfaction. If desired, we can help you implement these measures so you can rest assured that everything is as it should be.



SOFTWARE

Would you like more insight into your debtor portfolio? Are you struggling with your DSO and cash flow? Do your employees work with more than one system to handle your debtors? CMC has found your debtor management software solution in Trust.it.

Trust.it is an one of a kind web-based debtor management tool which has been shaped by the input and needs of professionals who work in the field of credit management. This has made Trust.it what it is today; a debtor management tool that adds efficiency and effectiveness to your debtor management.

INCREASING YOUR EFFICIENCY

Our survey showed that over a period of 6 to 12 months, objectives such as increasing the efficiency and lowering the DSO (Days Sales Outstanding) were either met or exceeded with the use of Trust.it. On an average both improved between the 30% and 70%. Imagine what this can do for your company.

On a weekly basis we plan interactive online demos for our existing clients as well as parties that are interested to see how Trust.it works. You are invited to be part of this group. We are convinced that a demo will convince you of Trust.it's benefits.

ADVANTAGES AT A GLANCE

- No need to invest in expensive hard- and software
- Made-to-fit with your financial applications
- Reduction of your DSO (Days Sales Outstanding)
- Easy dispute management
- Gain insight into your debtor portfolio
- Reduce debtor risks
- Bring structure to your credit management policy
- Reduce costs
- Flexibility for your employees